



The Voice of Business Recovery

RESTRUCTURING SOLICITORS' FIRMS

Half day course
CPD accreditation: 3 hours
9.30 – 13.00 Registration starts at 9.00

LEEDS
9 MAY 2017
Crowne Plaza Leeds

LONDON
14 SEPTEMBER 2017
Radisson Blu Edwardian Bloomsbury Street Hotel

2017



Christina Fitzgerald
Shakespeare
Martineau LLP



Steve Billot
Greystones Transformation
Services Ltd

Given the recent failures of several high profile UK law firms, we have several market leaders who will give practical guidance on how IPs/Lenders/Advisors should deal with these scenarios. Topics that will be addressed include the current market trends, how to deal with the SRA and practical steps to avoid intervention, successor practice rules, risk, compliance with SIP 16, financial solutions, new business models and an analysis of sectors that face volatility.

Delegates will receive:

- > Practical advice on how to deal with the SRA
- > Essential guidance on compliance with SIP 16
- > Topics that highlight market trends
- > Excellent networking opportunities
- > 3 CPD Points

Who is this course aimed at?

This course is aimed at practitioners with over five years' qualification, with a genuine interest in distressed law firms and wish to learn the practical tools of tackling such an assignment.

> **Clare Boardman – Deloitte LLP** Clare is a restructuring and turnaround expert with eighteen years' experience with Deloitte. She leads the Leeds and Newcastle restructuring team and her experience includes cross industry private sector work including oil & gas, retail, professional practices, property, healthcare and manufacturing/engineering. Clients include Boards and Corporates, as well as a range of other stakeholders and creditor groups. Support expertise includes turnaround planning and execution, debt refinancing, acquisition support, restructuring, contingency planning for insolvency, options analysis, working capital optimisation, fast track M&A and formal insolvency.

> **Steve Billot – Greystones Transformation Services Ltd** Having worked for over 35 years' within a number of advisory firms, Steve now has the opportunity to use his skills and experiences by working with organisations as a trusted advisor and occasionally in a non-executive capacity.

Steve has particular experience in working with professional practices. Having been the practice manager, and then joint managing partner of a mid tier accountancy firm, he understands the challenges of running a firm. Steve has particular expertise in the legal sector and understands the impacts the sector faces. He has lectured for the SRA, The Law Society, to members of R3, the ICAEW, and run training courses for many banks including Barclays, Lloyds, HSBC, NatWest and RBS.

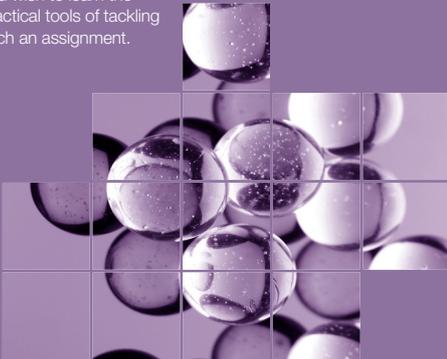
> **Christina Fitzgerald – Shakespeare Martineau LLP** Christina works in the Restructuring and Insolvency team at Shakespeare Martineau LLP. She is based in the London office and deals with all aspects of contentious and non-contentious corporate and personal insolvency, advising IPs, accountants, banks, ABLs, and other commercial organisations. Christina qualified as a Licensed IP over 13 years ago. She regularly lectures to client groups (R3 Annual Conference, Insol Europe Academic Conference and the University of Amsterdam). Christina is the London regional chair for R3.

> **John Llewellyn Lloyd – Arden Partners PLC** John joined Arden from BES/Execution Noble in 2014, bringing over 25 years' of corporate finance experience to the role. Since 2008, having run and built people businesses for many years, John has focused on advising professional service businesses with a particular emphasis on fundraising and M&A and the use of ABS's. John has extensive legal services experience and works with some of the most innovative legal businesses and funders.

> **Frank Maher – Legal Risk LLP** Frank Maher is a partner in Legal Risk LLP, solicitors, specialising in professional regulation and professional indemnity insurance for law firms and other professional practices.

He has advised law firms and insurers on professional indemnity issues, including the defence of several thousand claims and coverage issues over 35 years. His claims experience even includes the defence of a claim arising from the imposition of the death penalty. His client base includes many of the world's largest law firms, including firms based in Europe, the USA, Australia and Asia, but also includes many traditional UK regional and high street firms.

> **Sam Palmer – Ashfords LLP** Sam has over 20 years' experience in private practice focusing on professional and financial risks. In addition, Sam was Head of Regulatory Management at the Solicitors Regulation Authority for three years. She led the SRA's Financial Stability Programme and the Intensive Supervision of the largest law firms facing financial challenge, including many significant law firms not in the public arena. Sam led the regulatory supervision of the largest law firms facing financial pressures, including a significant number that recovered financially, as well as all of the high profile collapses.



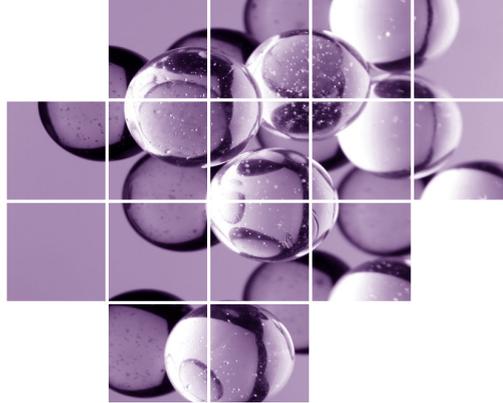
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| 9.00 | Registration and coffee |
| 9.30 | Chairman's introduction Christina Fitzgerald , Shakespeare Martineau LLP Steve Billot , Greystone Transformation Services Ltd |
| 9.35 | Introduction to sector <ul style="list-style-type: none"> • An introduction to the sector • Why lenders lend to law firms • Why law firms are over-leveraged • Current trends facing the legal profession and an overview of the challenges Steve Billot , Greystones Transformation Services Ltd |
| 10.10 | Properly dealing with the SRA <ul style="list-style-type: none"> • How to deal with the Solicitors Regulation Authority • How to minimise the threat of intervention • Consideration of the partnership/LLP agreement • Personal implications for partners/members • Practical tips to consider in preparation for restructure or merger Sam Palmer , Ashfords LLP |

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| 10.45 | Successor practice rules and risk and how to mitigate it <ul style="list-style-type: none"> • Indemnity insurance and the Successor Practice Rules • How this will affect a sale of the business • Run-off cover • Analysis of the pitfalls and how to minimise risk from the perspective of the different categories of partners/members Frank Maher , Legal Risk LLP |
| 11.20 | Coffee break |
| 11.35 | Compliance with SIP 16 requirements <ul style="list-style-type: none"> • Compliance with SIP 16 requirements • Financial solutions • New business models and analysis of sectors that are likely to face volatility John Llewellyn-Lloyd , Arden Partners PLC (London) Clare Boardman , Deloitte LLP (Leeds) |
| 12.10 | Panel discussion |
| 13.00 | Close |
| 13.00 | Lunch |

BOOK NOW

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Lunch is included in the registration price, please reserve your place when booking this course as space is limited.



The Voice of Business Recovery



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CPD Accreditation

The course constitutes structured CPD to meet the requirements of the Association of Certified Chartered Accountants (ACCA), the Institute of Chartered Accountants in England and Wales (ICAEW), the Insolvency Practitioners Association (IPA), the Institute for Turnaround (IFT), Solicitors Regulation Authority (SRA) and the Bar Standards Board.

Bar Standards Board CPD provider ID number: 1087 – **3 hours**